

E-Newsletter - October 2011

Community Bank Achieves \$230,000+ Savings

A well-regarded midwestern community bank recently completed a cost reduction project that demonstrates how a variety of organizations will enhance their bottom line with our help.

Although this bank has had a history of being well-run and profitable, we found better ways to buy products and services that yielded savings in a variety of areas:

- \$25,000+ in janitorial services for bank buildings
- \$3,000+ on uniforms and floor mats
- \$19,400+ in office supplies
- \$3,400+ in paper towel, toilet tissue and light bulbs
- \$1,500+ in beverage services
- \$25,600+ in printing costs
- \$5,500+ in payroll processing costs
- \$11,000+ in armored car services
- \$123,000+ in telecom and Internet expenses



Additionally, along with these hard-dollar savings we were able to help the bank reduce its overall number of suppliers, resulting in soft-dollar savings from fewer bills to process and pay.

Is Your Budget Ready for 2012?

It is budget season and everyone is asking the question, "How can we get more from a smaller budget or maintain the current budget?" CCS can help!



Allow us to show you where your hidden savings opportunities are. Within two weeks we will analyze your operational expenditures and provide you with a report detailing the potential savings opportunities.

For the first ten organizations that request this analysis there is *no cost*.

Call us today and learn more about how to make the 2012 budget process easier and achieve greater financial impact in your organization. **If you want better results, try a different approach.**

Organizations Are Using Contingent Resources Now More Than Ever

A July report from The McKinney Global Institute found more than half of U.S. employers who responded to its survey will rely more heavily on contingent resources during the next five years. "Our survey reveals that employers foresee a more flexible and third-party work force," says the report. Specifically, 57.8 percent of the 2,000 respondents said they expect more part-time, temporary or contract workers in their workforce through 2016.



These subject matter experts and other consultants provide speed, nimbleness and flexibility to meet short and mid-term work demands. They also enable organizations to control resources and costs more easily than if they added these talents directly to the payroll.

About Cost Containment Specialists

Cost Containment Specialists is a national expense reduction firm that provides advisory services to organizations to assist them in reducing their indirect operating expenses. We engage Subject Matter Experts (SME) that have specific expense expertise in over 30 spend categories to analyze and negotiate our clients current and alternative vendors to realize savings greater than can be done internally. Since 1998, CCS has helped over 1,500 businesses and organizations find undiscovered cost savings. Our fees are success based, so you do not pay us until we produce savings.

For more information on how Cost Containment Specialists will reduce your operating expenses, contact:

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